



Island Moving Company (IMC), a nonprofit contemporary ballet company located in historic Newport, RI, seeks an Executive Director.

Qualities of Leadership Sought

The ideal Executive Director thinks strategically and lives IMC's mission every day, working in coordination with Board and artistic leadership. She/he is responsible for general operational, administrative and financial management of the organization. The Executive Director develops and manages organizational policies in such key areas as operations, fundraising, finance and budgeting, marketing and communications, the newly acquired Newport Academy of Ballet, community outreach, national touring, and stakeholder relations. The seamless integration of the IMC's Newport Academy of Ballet, together with the ongoing Capital Campaign will be key areas of focus for the Executive Director.

The Executive Director reports to the Board of Directors and works closely with the Founding Artistic Director (Miki Ohlsen) to successfully implement new and existing artistic programs; to ensure appropriate visibility and awareness of the Company's programs and educational activities, and to develop strategic collaborations that achieve ongoing local and national recognition.

IMC is proud to have a very collaborative working environment and a lean organizational structure. This role is for a hands-on director.

Required Experience

- Experienced fundraiser for organizations with annual budgets of at least \$500,000 with proven track record of building and maintaining annual fundraising efforts.
- Extensive experience with nonprofit funding and demonstrable success in cultivating and maintaining relationships with foundations, corporations, government agencies, and individuals.
- Experience working to develop advocates within local and regional government, private partners and national organizations.
- 5-10 years in senior level management, including working with and developing a board of directors.
- Respected as a nonprofit leader with the ability to implement practical strategic plans.
- Familiarity with arts management challenges and opportunities.
- Excellent verbal and written communication skills & proficient with standard computer programs.



Preferred Experience

- The candidate will strongly identify with the local community, with extensive local outreach experience.
- Knowledge of, or keen interest in, the performing arts, preferably in dance or closely related art forms.
- Substantial career experience at a management level of an arts organization.
- Bachelor's degree (or other advanced degree) in a related field.

Personal Qualities

The ideal candidate will be a self-starter with extraordinary interpersonal skills who can prioritize and complete tasks to deliver desired outcomes in a timely and fiscally responsible manner. She/he will be optimistic and versatile in a position that requires frequent change and flexibility. She/he will be able to create and lead a vibrant team environment with staff, Board and other stakeholders to achieve organizational objectives

Compensation

Competitive, based on the qualifications and experience of the candidate

Island Moving Company is an Equal Opportunity Employer that values workplace diversity.

“Thank you for showing me your creative show. If you need encouragement call me. There was no part I did not like ... Everyone in the ballet world should love it. I did not like ballet before but you changed my mind.”

Shawn Marcus R., 3rd Grade, Sullivan School, Newport



Operating Budget

The recently approved 2017 annual operating budget for IMC is approximately \$840,000 including the effects of the recently completed acquisition of the Newport Academy of Ballet. IMC's income is evenly split between earned income and contributions.

“a trim little troupe, welcome on any return visit...evoked a joyous community with gracious choreography that displayed the Company's ability to dance on pointe.”

Jack Anderson, *The New York Times*

Interested?

If you are ready to help guide the Island Moving Company into the future we would love to hear from you. Please send a letter of interest, resume and references to our search committee email address (preferred) before 31 May to:

islandmovingco.recruiting@gmail.com

Alternatively please send the above mentioned documents via post, marked PRIVATE and CONFIDENTIAL, to:

Island Moving Company
Attn: Hugh Baertlein
PO Box 746
Newport, RI 02840
Phone: 401.847.4470

Thank you for your interest in Island Moving Company. Visit our [website](#) and move with us.

21 Mar 2017.6



About The Island Moving Company

Established in 1982, IMC is founded on the belief that collaboration and a supportive environment enhance the creative process and produce great works of art; dance that is a profound expression of the human experience and spirit. A group of choreographers established the company as a forum for their work. The Company, guided by founding Artistic Director Miki Ohlsen, remains committed to its primary mission of fostering new choreography.

IMC's mantra of collaboration and pragmatic decision making carries through the office and into the studio. Ideas are seriously considered, regardless of the source. This unique culture is a key element of a corporate teambuilding workshop developed by Miki Ohlsen together with MIT's Sloane School of Management.

Our 10 professional dancers are classically trained and remarkable for their inclusive approach and adventurous spirit. In recent years, the dancers have worked with a wide variety of choreographers and premiered work in Newport, Boston, Providence, New York and Los Angeles. The Company has commissioned over seventy new dances from both modern and contemporary ballet choreographers, including Colin Connor, Daniel McCusker, Carol Somers, Stephanie Martinez, Bill Evans, Joanna Haigood, Noemie Lafrance and Scott Putman. Multiple scores were commissioned and the Company has collaborated with visual artists, actors and poets on programs for schools, concerts and workshops.

“My delight in this “Nutcracker” was principally in the performance. The secret of *A Newport Nutcracker at Rosecliff* is in its sense of scale, proportion, musicality and good stage manners.”

Alastair Macaulay, *The New York Times*

The Company has used the lack of a local performing arts center to spur creativity and build partnerships with Newport's cultural institutions, resulting in unique, site-specific ballets and theatre performances. IMC's Open for Dancing art and dance festival occurs biennially and brings together more than 150 participants, choreographers, collaborating artists, non-profits and diverse venues in Newport including Fort Adams, the Newport Art Museum and the Newport Preservation Society. Annually, IMC presents the Great Friends Dance Festival at the Quaker Meeting House (July) and a site specific Nutcracker in Rosecliff Mansion (December).



IMC is also a touring company, starting each year with a spring tour of newly commissioned works. The Company's Great Friends Touring Project began in 2011 and has included touring partnerships with Kansas City's Owen/Cox Dance, Pasadena Dance Theatre, Missouri Contemporary Ballet, Surfscapes Contemporary Dance and Houston Metropolitan Dance Company. The company's first international tour in 2016 was an exchange with Samruk Dance in Almaty, Kazakhstan.

IMC supports the surrounding community and has a long history of bringing movement programs to local K-12 students. Our imaginative dancers have developed a variety of workshops and study guides to bring movement into the classroom. IMC invests in the training and support of its teachers and the development of its school programs which reach over 3000 school children each year.

[Learn more about our programs](#) at

<http://islandmovingco.org/performances-events/current-season/>

“Island Moving Co. secured its reputation for fusing conceptual risk with technical prowess.”

Lewis Segal, *The Los Angeles Times*



IMC's Leadership Team

Executive Director –The Executive Director is the senior staff member within IMC, reporting to the Board. IMC is proud of its flat management structure, as well as its open and collaborative culture across the organization. Collaborating closely with the Executive Director are:

Artistic Director –The Artistic Director is responsible for all artistic decisions for Island Moving Company regarding dancers, repertoire, programming and outreach programs.

Director of Education, Newport Academy of Ballet – The NAB Director of Education leads the recently acquired ballet school, co-located with IMC. The role reports to the ED.

Company Manager – Reporting to the ED, provides fiscal and organizational management and oversees the activities of our 10 member dance company and manages a budget of \$840,000.

Marketing Director – Marketing Director develops and implements marketing plan, negotiates ad space, manages graphic designers, printers, social media, promotions and signage. This role reports to the ED.

Our Board

There are currently twenty members on the IMC Board of Directors. Board Members attend ten meetings per year, sit on at least one committee and contribute to the Company's general fund. The standing Board Committees include Finance, Governance, Advancement, and Special Events.

Our "Partners For Dance"

Island Moving Company is fortunate to have a group of very loyal supporters known as Partners For Dance who serve as an Advisory Council. The Partners meet three times annually and act as a sounding board for important issues facing IMC. Beyond their commitment of time and support, all Partners give generously to IMC's general fund.

Our Dancers

Island Moving Company is very proud of its talented and dedicated professional dancers from all parts of the world. Currently, our 10 professional dancers consist of 5 female dancers and 5 male dancers. Our dancers' bios can be found on the company [website](#); most are involved in a variety of IMC activities in addition to performing. Our dancers are some of IMC's most important ambassadors in our larger community.



Message from the IMC Board Chairman, John LaRocca

In 2017 Island Moving Company will proudly celebrate its 35th year. Our Strategic Planning Committee has recently completed a 5 Year Plan in which the committee identified several new initiatives to continue the company's artistic growth while reinforcing our financial operations. The recent (Jan '17) acquisition of the Newport Academy of Ballet is one component in our plan.

IMC's most ambitious goal for 2017 will be the kick-off of its first ever Capital Campaign, working closely with the Sheridan Group of Washington DC. The campaign feasibility study and readiness program were completed last year. The Capital Campaign centers around Island Moving Company owning its home, complete with Black Box theater. IMC will continue to be an engine of choreographic innovation and the Black Box theater will be IMC's venue to showcase the breadth of its talents. Additionally, efforts to increase IMC's brand recognition will be helped by creation of a new a marketing plan in conjunction with the capital campaign.

Over the years IMC has been blessed with stable leadership; we have had only one Executive Director, Dominique Alfandre, and one Artistic Director, Miki Ohlsen. This team has created a wonderful feeling of camaraderie within IMC. When our founding Executive Director recently informed us that she was planning to start her transition out of daily operational life, a search committee was formed immediately to recruit Dominique's successor by the end of 2017. Dominique will work with the transition of the new ED and help with grant writing, one of her many specialties.

It is an exciting time at IMC and our future is very bright. The Company is blessed with a very loyal staff, Board of Directors, Partners for Dance and a core group of dedicated supporters of the Company.

“a refreshing combination of grassroots camaraderie and big city technique...a group of working dancers going for broke.”

Marilyn Russo, *Attitude, The Dancers' Magazine*



About Newport, RI

Island Moving Company is located in Newport RI, one of New England's (if not the nation's) premier locales. A major 18th century port city, Newport now contains the highest number of surviving colonial buildings of any city in the United States.

Renowned as the sailing capital of the world and original home of the America's Cup, Newport is called "The City by the Sea". Stunning in its colonial architecture, the city is home to many cultural organizations that bring a unique blend of sophistication and creativity to the region.

"Since its founding by English settlers in 1639, Newport has bustled with diversity. The policy of liberty, conscience, and religion embodied in the Newport Town Statutes of 1641 was a result of the religious beliefs of its founders and their frustration over political intervention in their religious life in Boston.

Newport's history is remarkable in many ways, but perhaps the most unique aspect is that so much of its history is still visible on the landscape in an unparalleled concentration of preserved architecture. Newport continues its commitment to liberty of conscience and religion and Newport's resilience and creativity in meeting the economic changes that have overtaken it offer strong proof that diversity works in keeping the city alive and vibrant."

Newport Historical Society

Newport, population 25,000, attracts a broad range of visitors. Sailors and boaters come to take advantage of the stunning beauty of Narragansett Bay, tourists flock to visit the extraordinary Gilded Age "Newport Cottages" (read mansions), music lovers flock to the world-renowned Jazz and Folk Festivals, and sun worshippers line the area's many beaches. The 3.5 mile public access Newport Cliff Walk is considered one of the most popular attractions.

Located on Aquidneck Island (hence "Island Moving Company") and reachable only by bridge, the city bustles with activity year round. Sharing the island are two neighboring towns, Middletown and Portsmouth, each offering additional activities and resources of note.

Those who make Newport and "The Island" their permanent home unabashedly rave about the quality of life, the natural beauty, and the fact that this is a wonderful place to bring up a family and call home. Ideally located approximately 40 minutes from Providence (itself a dynamic city), 90 minutes from Boston and 3 hours from New York City, residents have the advantage of the security and pace of an island lifestyle close to the urban centers of the region. For a comprehensive season-to-season description of the myriad of cultural, recreational and other resources and activities visit: *Discover Newport* (<https://www.discovernewport.org/>)